# **European Senior Citizens' Actions to Promote Exchange in Tourism - ESCAPE**

Project duration and start date: 18 months / 1st September 2014-28th February 2016

ESCAPE project brings together 8 partners who have joined forces with the view to work on the enhancement of the existing tourist infrastructure and staff in the low season, facilitating as such transnational exchanges off-season by concentrating on the senior citizens market. A total of 5 ESCAPE tourism packages will be developed targeting senior citizens during the low-season period.

## • Main objectives of ESCAPE project

- Identify the needs and preferences of senior tourists and produce a combined allinclusive report on the characteristics of the seniors market in the tourism/travel sector
- Attempt **to meet the needs of senior citizens** when travelling through the development of tourism packages
- Assess the transnational low-season tourism packages for senior citizens through focus groups of seniors and improve the developed tourism packages
- Set up National/Regional Advisory Committees in each of the partner countries to discuss, advise and overview the development and promotion of transnational tourism packages for seniors off-season
- Create a database of senior tourists, senior organisations, SMEs and Local/National authorities in charge of tourism
- o Create synergies with other projects and initiatives dealing with senior tourism

#### Working Packages

- 1. "Management, Coordination & Reporting"
- 2. "Identifying the Needs of Senior Tourists"
- 3. "Meeting the Needs of Senior Tourists ESCAPE Packages"
- 4. "Assessing the Transnational Low-Season Tourism Packages for Seniors"
- 5. "Promotional & Communication Activities"

#### Main outcomes

- Set up of National/Regional Advisory Committees in each partner country for the development and promotion of transnational tourism packages for senior citizens during the low-season
- Report on senior tourists' needs and demands

- ESCAPE Charter a framework of guidelines, as well as a quality standard specifically relating to what senior citizens need, expect and demand from the tourism industry
- ESCAPE Club a group of seniors-friendly/focused tourism businesses/SMEs in the partner countries (e.g. travel agents, restaurants, hotels, transport companies, leisure and sport activities)
- O Development of **5 low-season tourism packages** for the seniors market under the logo "ESCAPE to ....Bulgaria/Cyprus/France/Italy/Portugal"
- Report on the pilot test / focus group results and recommendations for improvement of the 5 tourism packages
- Development of the iESCAPE mobile application
- Development of the ESCAPE Club on-line platform

### **Lead partner/coordinator: Cyprus Chamber of Commerce & Industry - CCCI (Cyprus)**

#### **Partners:**

- o AGE Platform Europe AISBL AGE (Belgium)
- Azienda Speciale della Camera di Commercio di Firenze PROMOFIRENZE (Italy)
- Cyprus Tourism Organisation CTO (Cyprus)
- o Top Kinisis Travel Public Ltd TOP KINISIS (Cyprus)
- o Chambre de Commerce et d' Industrie du Gers GERS CCI (France)
- Cluster for Accessible Tourism CAT (Bulgaria)
- Passeio Lda +PASSEIO (Portugal)

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